



Audited annual report and financial
statements

For the year ended 31 March 2023

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Contents

	Page
Acknowledgements	3
Directors and strategic report	4
Structure, governance and management	24
Reference and administrative information	26
Independent auditor's report	30
Consolidated statement of financial activities	34
Statement of financial activities – The charity	35
Balance sheets	36
Consolidated statement of cash flows	37
Notes to the financial statements	38

Acknowledgements

The Trustees sincerely thank Hospice UK's partners, supporters and donors for their ongoing support.

Members of the public who donate and raise funds for Hospice UK, whether through taking on fundraising challenges, leaving a gift in their will or by donating directly, provide a vital source of income for our work for which we are truly grateful.

We are most grateful to our corporate partners, in particular 4G Textiles, Barclays, Becton Dickinson, Blue Stream Academy, Dignity, Dreamscape Solutions Limited, haysmacintyre, JDDK Architects, Legacy of Lives, Life Ledger, Local Hospice Lottery, Lottoland, National Garden Scheme, New Look Retailers Limited, Peridot Partners, PIB Insurance Brokers, St James's Place Wealth Management, The Co-operative Bank, The PwC Foundation, Towergate and Tyl by NatWest.

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We thank our Vice-Presidents, Ambassadors, the Development Board and the London Events Committee for their ongoing commitment to Hospice UK and to hospice care more widely. These dedicated, passionate individuals make a significant difference to our work.

We are grateful to the staff and trustees of member hospices who give their time, expertise and wisdom to inform our work.

Finally, we thank our staff and volunteers who continue to go above and beyond to contribute to ensuring as many people as possible get the high quality end of life care that they deserve.

Strategic report

Who we are

Hospice UK is the national charity for hospice and end of life care. We work to ensure everyone affected by death, dying and bereavement gets the care and support they need, when they need it.

Our vision

We believe that everyone, no matter who they are, where they are or why they are ill, should receive the best possible care at the end of their life. No one should die in avoidable pain or suffering.

Our mission

Our mission is to transform the way society cares for the dying and those around them. To empower individuals, communities and populations to embrace the ethos of hospice care and extend its breadth and reach to improve everyone's experience of death, dying and bereavement.

Strategic priorities

Hospice UK's five-year strategy, developed in 2017 and extended by one year to 2023, sets out four strategic goals which have guided our work even through the disruptions of the pandemic.

Our four existing strategic goals are:

1. Extend our reach and enable hospice quality care to be delivered in any setting.
2. Tackle inequality and widen access to hospice care.
3. Work with communities to build capacity and resilience to care for those at the end of life.
4. Empower a strong, dynamic and responsive hospice sector.

A strategy which sets out how these priorities translate into the children's hospice sector is available on our website.

With our existing strategy expiring this year, we have begun the process of creating a bridging strategy and business plan to continue our work over the next year. We are also embarking on a member-led scoping exercise for our new longer term strategy to help secure the future of hospice and end of life care.

The trustees have subsequently agreed a one year bridging strategy for 2023-24 and will be consulting widely prior to the launch of a new long term strategy in 2024. (see Future Plans section for more details)

Public benefit

We have referred to the Charity Commission's general guidance on public benefit when reviewing our aims and objectives and in planning our future activities. In particular, we consider how our planned activities will contribute to the aims and objectives we have set.

We are here to support the hospice and palliative and end of life care sector improve people's end of life experience in the UK. Hospice care is free for however long it is needed, and whether provided in someone's home, at the hospice or elsewhere in the community.

The following sections give an overview of our activities undertaken this year to meet our charitable objectives.

Activities, achievements and performance

While this year some of the immediate pressures of the COVID-19 pandemic began to recede, the end of life care sector continues to operate in a changing and turbulent climate, full of challenges, but with opportunities to seize too. This context has shaped the work of Hospice UK over the past 12 months. Our focus has been to help to stabilise and secure the hospice sector, providing both immediate support with present challenges, and strategic guidance on how end of life care is securely funded, well staffed, and available for all who need it in the future.

The healthcare system in the UK remains under significant strain, and this is certainly the case for the charitable hospice sector, which provides care for around 300,000 patients and family members a year. The economic outlook has been a cause for concern, with soaring costs and pressure on income leading many hospices facing difficult financial decisions.

We have continued to work closely with governments across the UK to give the sector the support it needs. Guided by our Future Vision programme, we have focused on supporting local hospices to engage with the new local healthcare systems that have emerged across the nations, with the new Integrated Care Systems coming into existence in England in July 2022. In this context, our facilitation of learning and sharing opportunities - through our ECHO networks, communities of practice and conferences - has been vital for the sector this year. This has been complemented by significant ongoing practical support for hospices through our grants programme, training and professional development opportunities for hospices and hospice staff. Our wider work to help shift public attitudes to death and grief through Dying Matters and Compassionate Employers has grown this year.

It has been a year of evolution for Hospice UK internally. We have welcomed a new CEO, Toby Porter, after an interim period led by Chief Operating Officer Craig Duncan. We have continued to improve our digital infrastructure, with a new 'Innovation Hub' launched online for hospice professionals to share guidance and practical support and have put in place some major business system improvements.

The sections that follow look in detail at our projects and activities under our four strategic priorities to improve and strengthen end of life care for the future.

Strategic priority 1: extend our reach and enable hospice quality care to be delivered in any setting

Influencing the policy agenda

One of Hospice UK's primary roles is to represent the hospice sector in policymaking discussions across the UK. We continue to shape the way in which UK governments and health services make decisions relating to hospices. As the peak of the pandemic subsided, new challenges emerged for the sector with hospice funding, the cost of living crisis and the ever evolving agenda around integrated working, creating huge pressures for our membership and the people they support. A visible measure of success has been the regularity with which Hospice UK has been called upon by parliamentarians and key NHS figures to provide information, advice and to act as a conduit to hospices. We had engagement, often in person but also written, with seven Ministers and Secretaries of State across the UK, and support from more than a hundred other parliamentarians for our work. This enables us to regularly champion the sector and provide insight and detail to decision makers that can help them to navigate complex and fast moving areas of policy.

Key to our ability to influence and inform has been three factors – supportive and invaluable input from hospice members and their staff, including data; our leading role on a range of alliances, networks and working groups to bring stakeholders together; and our increased focus on platforming patient and family voice across our influencing, campaigning and communications functions.

Responding to cost pressures

The challenging economic climate facing the UK, and in particular, the elevated rates of inflation have placed significant pressures on hospice finances this year. All hospices are in different positions, with some facing more difficult choices than others – but the overall picture facing the sector has been worrying. In response, Hospice UK's policy, advocacy and communications teams have mobilised to highlight these challenges to decision makers.

Using data provided by hospices on the impact cost pressures were having on their ability to provide care, we were able to secure significant national media coverage, with the BBC, *Sunday Times*, *The Guardian*, PA media and others publishing stories supportive of the sector. At the same time, we mobilised our public supporters to write to their MP to raise the challenges being faced by hospices, with more than 4,000 people doing so. In parallel, we worked with hospices to contact their MPs. This work enabled us to build a strong coalition of more than 100 informed MPs and Peers who were supportive of our ask for additional government support for the sector. More than 50 wrote to relevant Ministers, while ten raised the challenge of hospice finances in the House of Commons. Every political party took part in a Westminster Hall debate on fiscal support to the hospice sector. The work was co-ordinated with a number of other charities and voluntary sector coalitions, including working closely with Hospices Cymru and the Scottish Hospices Leadership Group to push the agenda at a devolved national level.

Negotiations with governments are ongoing. Our work secured a Ministerial meeting with the UK Exchequer Secretary to the Treasury to discuss the impact of the cost of living crisis on UK hospices, along with meetings with the Department for Energy and Net Zero and the Department for Health and Social Care. We have successfully secured commitments from the Welsh Government to take steps to address increasing hospice staffing costs, inflationary uplifts to Service Level Agreements and longer contracts in the next funding review being carried out this year. A commitment from the previous Cabinet Secretary for Health and Social Care in the Scottish Government to a new national funding

framework for hospice care was also secured. Ministers in Scotland could not commit to short-term funding to cover the NHS pay award at that time, but they said they would explore what support might be possible to help hospices to cover the NHS pay award.

Influencing in England

In England we were proud to be a partner organisation, alongside Marie Curie, Together for Short Lives and Sue Ryder, in successfully securing an amendment to the Health and Care Act 2022. The amendment, spearheaded by the All Party Parliamentary Group co-chair Baroness Finlay, places palliative care on a statutory footing in England for the first time. It means that the Integrated Care Systems that came into being in July 2022 will be expected by law to consider the local need for end of life care. Our input into the development of statutory guidance to support implementation of the amendment resulted in inclusion of many of our reports and tools, such as our online Population Needs Assessment Tool (PopNAT).

Alongside our cost of living work, we have helped to inform different Westminster government departments and committees on a range of issues. This includes: the Health and Social Care Committee's inquiries into Assisted Dying, accountability of Integrated Care Systems and Government commitments around workforce; the Department of Health and Social Care's planned ten year plans on cancer and mental health as well as their vision for a Major Conditions Strategy and changes to the Mental Capacity Act; and the independent Hewitt review of Integrated Care Systems. Over the course of the year we consulted hospices from across the country to inform our submissions and to connect frontline experience with national policy. We are pleased to have seen regular reflection of our input in how those areas of policy have developed, such as a marked increase in focus on end of life within plans to tackle cancer.

Sharing the frontline experience of hospices, their staff and patients is core to our mission. A national collection of hospice data and resulting report, in partnership with The Nuffield Trust, revealed the true scale of hospice care provision across the UK and has been used in government and sector publications.

Our PopNAT tool enables users to work with regularly updated population data relevant to end of life, and has been used as part of hospice strategic planning as well as Welsh Government's programme on end of life care. The updated tool has been used more than six thousand times in the first nine months after being refreshed this year.

Hospice UK plays a significant role in bringing professional, regulatory, government and charity sector partners together. Two such examples being our position as steering group members of the Ambitions for Palliative and End of Life Care partnership, and as lead co-ordinators of the Palliative and End of Life Care Consortium within the Health and Wellbeing Alliance (HWA).

The second of a three year cycle of the HWA continued to give consortium members exposure to key policy while at a developmental stage. Through the Alliance we championed end of life care and fed in case studies for government policy development around the role of the voluntary sector in Integrated Care Partnerships, virtual wards, intermediate care and in battling winter pressures. Together we informed NHS England and Department of Health and Social Care policy leads on intersecting inequalities when accessing care, approaches to digital inclusion within the sector and opportunities around the collection of patient characteristic data to tackle unmet need.

Through our secretariat role with the All Party Parliamentary Group (APPG) on Hospice and End of Life Care we have provided a platform for parliamentarians and public to hear about the impact of the pandemic on end of life for people and professionals. The APPG published a detailed report on a review of the lasting impact of COVID-19, based on more than 100 pieces of submitted evidence.

The review found that the significant rise in deaths, including in people's own homes, during the COVID-19 pandemic placed huge pressure on the health and care system and led to incidences of poor care. The sheer volume of death, alongside measures to reduce the spread of infection, resulted in extreme pressure on exhausted health and care workers and unpaid carers. The report makes recommendations to Government, NHS England, ICBs, end of life care services and others to harness what the sector has learned over the past three years to improve palliative and end of life care for all.

Influencing in Wales

In Wales, our policy and advocacy work has helped prioritise inequalities, out-of-hours care and public voices in the Welsh Government's new National Programme for Palliative and End of Life Care. It has also informed a recent Government funding review resulting in potentially more than £2 million (2022 £2.2M) in additional funding for District Nurses and Clinical Nurse Specialists providing end of life care out-of-hours services.

We continued to support our Welsh member hospices through Hospices Cymru who we helped secure commitments from Welsh Government to improve the regulatory regime for hospices in Wales and develop more sustainable funding arrangements for charitable hospices as part of the next funding review.

We also worked collaboratively to strengthen public voices through the development our What Matters Most visual storytelling project aimed at better understanding, involving and communicating the lived experiences of those receiving and delivering end of life care.

Hospice UK continued to provide secretariat to the Senedd Cross Party Group on Hospice and Palliative Care, which published an important inquiry into experiences of palliative and end of life care in the community during the pandemic. This resulted in a full Senedd debate which secured cross-party support for the inquiry and the Welsh Government accepting all its key recommendations.

We also ensured palliative and end of life was visible to civil servants through responses to Government consultations on the development of the NHS Executive in Wales, improving respite and short break provision for children, changes to legislation on social care and continuing health care, and changes to liberty protection safeguards.

Influencing in Scotland

In Scotland, we increased our parliamentary engagement over the past year to raise the profile of Hospice UK, hospices and the needs of people at the end of life. We have seen an increase in hospices and Hospice UK being mentioned in parliamentary questions and debates and have strengthened relationships with key MSPs.

Scottish Government began work on the development of a new palliative care strategy at the end of 2022 and Hospice UK has sought a variety of ways to actively engage with the strategy development to ensure it reflects key priorities, including around inequalities, data, workforce and the contribution of the hospice sector. We are represented on the stakeholder reference group for the strategy, liaised with hospice colleagues who have a seat on the strategy steering group and worked collaboratively on common aims through the Scottish Partnership for Palliative Care's National Charities Group.

We worked closely with the Scottish Hospice Leadership Group to develop two key asks in relation to hospice funding that have formed the basis of our advocacy and influencing with Scottish

Government and with MSPs. Firstly, an urgent call for short-term funding to help hospices mitigate the impact of the NHS pay award and secondly, a longer-term call for a new national framework for hospice funding.

We secured a meeting with the then Cabinet Secretary for Health and Social Care, Humza Yousaf MSP, and then Minister for Women's Health, Public Health and Sport, Maree Todd MSP, in mid-March 2023. Ministers valued the contribution of the hospice sector and recognised the pressures facing the sector. They agreed to the need for a national funding framework for the hospice sector to address current inequities in funding arrangements and put hospices on a sustainable footing and we will continue to work with officials and hospices to progress this. Ministers recognised the impact the NHS pay award was having on the hospice sector though were upfront about how tight budgets are.

Despite the ongoing uncertainties of the National Care Service (NCS) Bill, we began initial engagement with Scottish Government, hospices and wider partners to start to understand the implications and opportunities for hospices and palliative care of the NCS Bill. We started work with partners in Scotland to identify common priorities in relation to palliative care that we can focus on next year if the Bill progresses.

We also continued to engage with stakeholders to disseminate our major report on the Future of Hospice Care in Scotland, produced in collaboration with Scottish hospices last year and kept a watching brief on other key policy developments in Scotland, including the upcoming private members bill on assisted dying. We met with Liam McArthur MSP who is introducing the bill to better understand the likely provisions within it, the implications for hospices and palliative care, and how Hospice UK may wish to engage in the coming year.

Sharing knowledge through Project ECHO

Sharing specialist knowledge, skills, trends and best practice in the hospice sector is central to Hospice UK's purpose. Project ECHO (Extension of Community Healthcare Outcomes) is a worldwide movement providing an online learning and support methodology for people working in healthcare. The ECHO methodology promotes effective virtual learning with healthcare professionals through an emphasis on co-production and co-design. This year Hospice UK supported 10 ECHO Networks, delivered 57 ECHO Sessions with 2,482 (2022: 2,000) attendances, an increase on last year. Themes include the use of data; clinical best practice; infection prevention and control; and end of life care for people with particular needs including patients with frailty, with dementia, and who are in prison.

Our networks continue to support the recovery and the rebuilding of services post-pandemic, amid economic pressures, evolving healthcare systems and ever increasing demand for services from patients with more complex needs. The sessions provide a safe online space for healthcare chief executives, trustees and managers from across the UK to share, discuss challenges and agree on collective solutions, with the agility to quickly pivot and adapt to meet the learning needs of their participants.

96% of participants from the Innovation ECHO Network agreed that taking part increased their knowledge of initiatives and innovations across the health sector. Nearly two-thirds (62%) changed policy, practice or processes within the workplace because of learning through the ECHO Network.

We continue to work with our 'superhub' partners in Sheffield and Inverness, and this year we trained hospices and not-for-profit organisations within the UK and Ireland to become ECHO hubs. Fourteen people from seven organisations completed Partner Launch Training.

Project ECHO in Northern Ireland

In Northern Ireland, our contract with the Strategic Planning & Performance Group at the Department of Health (formerly the Health and Social Care Board) continues to meet the demands of the health and social care sector delivering its services. At the end of a successful five-year contract period, we were delighted to secure it again after a successful tendering process.

The ECHO Network participants continue to collectively and collaboratively learn from each other, cascade and share new guidance, solve problems and importantly build relationships within a health system framework as the sector continues to rebuild post-pandemic.

Throughout the year our Project ECHO team in Belfast provided extensive support and training to health and social care partners across the UK and Ireland. In total the ECHO team supported more than 30 ECHO Networks, delivered 224 (2022: 224) ECHO Sessions with more than 6,500 (2022: 8,500) attendances.

Our Clinical Communities of Practice

Alongside our ECHO networks, our clinical communities of practice continue to meet virtually. This year we ran 27 (2022: 20) webinars across our communities of practice that cover:

- Clinical benchmarking and patient safety
- Infection Prevention and Control
- Research and outcomes
- Palliative care and dementia
- Transitions from children to adult services
- Hospice and Palliative Care Educators (Education Network)
- Executive Clinical Leads in Hospice and Palliative Care (ECLiHP)
- Resilience based clinical supervision

Once again, more than 1,700 (2022: 1,700) participants took part from across the UK, sharing best practice and latest trends in palliative and end of life care. Areas of focus included sharing and discussing revised definitions for patient safety incidents and preparing for implementation of the National Patient Safety Incident Response Framework, regulatory inspections, safer staffing, tools and refreshing our online resources to support clinical audit. A highlight from our community of practice focusing on improving the experience of transition from children to adult services was to hear from people with lived experience who presented at the Hospice UK conference in November 2022.

Building on our communities of practice, we also ran two learning events on the latest developments for the Care Quality Commission and Making Data Count. We also held a face to face conference for Executive Clinical Leads in Hospice and Palliative Care and Strategic HR and Workforce Leads, addressing workforce recruitment and retention and clinical career pathways.

Extending frailty care programme

In recognition of the increase of frailty as a recognised condition affecting older people, our Extending Frailty Care programme invites hospices to think differently and creatively to support high quality care.

The programme commenced in April 2022 and will run through to March 2025. As part of the programme, we are partnering with eleven hospices to develop and deliver innovative models of frailty care. The lessons from these programmes will inform future ways of caring for and working with people aged 65 and older who have advancing frailty. Learning will be shared via a dedicated ECHO network, and more widely across the sector as the programme develops in the coming years.

Strategic priority 2: tackle inequality and widen access to hospice care

Trans and gender diverse communities' experiences of end of life care

Hospice UK's *Challenges and Change* report, published in 2021, highlighted inequity in palliative and end of life care and is one of a series of 'deep dive' research projects examining the experiences of different groups.

Hospice UK worked closely with the Gender Identity Research and Education Society (GIREs) and throughout this year have been working in collaboration on their Being Ready project. This project intends to understand and address the needs of trans and gender diverse people during all stages of death, dying and bereavement. The initial stages of this project were also in collaboration with Stonewall.

Together with GIREs, Hospice UK developed public and professional surveys to understand trans and gender diverse communities perspectives and experiences of palliative and end of life care. These were produced in collaboration with trans and gender diverse people.

The findings of these surveys, as well as interviews with people with lived experience formed the basis of the report, *'I just want to be me' – Trans and gender diverse communities access to and experiences of palliative and end of life care*, which was published in February 2023.

The report is focused on the lived experiences and perspectives of trans and gender diverse people. It makes recommendations to health and social care leaders, providers, national organisations and to government on how to ensure the care delivered to trans and gender diverse people is inclusive and of high quality. The report also includes practical tips for individuals working in palliative and end of life care

Following the release of the report, which was covered in various LGBTQ+ and health sector media, we are working on encouraging the implementation of these recommendations across the sector, while also delivering an accompanying programme of internal training for our own staff.

Support for people at end of life in prisons

Following the publication of Hospice UK's *Dying Behind Bars* report in 2021, extensive consultation with stakeholders revealed a lack of knowledge, skills or prioritisation of palliative care by prison staff who don't frequently care for people with palliative care needs. In parallel, we have discovered a lack of understanding of the prison environment among palliative care specialists, including hospices, working outside of secure settings.

To combat these challenges, in October 2022, we set up a pilot ECHO network where professionals who support people dying in prison can compare their experiences and share best practice, develop their knowledge and skills and make multi-disciplinary connections and build peer support networks.

Through the ECHO network, we have worked closely with HM Prison and Probation Service, NHS England, the UK Health Security Agency and specialist palliative care professionals working out of HMP Littlehey. The network is now regularly attended by around 40 professionals, with a wider membership of 200. This is a significant step forward in what was a little understood area.

To increase the number of hospices supporting people in prison we also had a focused session on end of life care in prisons at our national conference this year and launched a £75,000 grant programme. This supports projects that aim to improve nationally co-ordinated bereavement support in prisons and dispel myths and misconceptions about the needs of imprisoned people, and the services available to them.

The surge in deaths at home and a shift of care into the community

The vast increase in deaths at home across the UK following the pandemic continued throughout the year, with nearly 4,000 people dying at home each week. Having helped put the issue on the political and news agenda last year, we continued our work to ensure people's experiences were heard and some of the many questions around deaths at home could be answered.

Both the All Party Parliamentary Group and Cross Party Group Inquiries into the lasting impact of COVID-19 shone a light on the issue, providing an important platform for people to share their challenges with referrals, pain relief and out of hours care. The findings were a key strand behind our work informing the UK COVID-19 Inquiry, and also formed the basis of some of our activity through the Dying Matters campaign, as outlined on page 15.

The study with the Nuffield Trust built on the previously lacking evidence base in this area, identifying a clear shift in hospice provision into the community now being sustained well beyond the pandemic.

We continue our close partnership Nuffield on a project funded by NHS England to look at health services used by those dying at home, supporting them to ensure strong patient and public involvement. We provided similar support to the King's Fund for a project funded by the Department of Health and Social Care to support health and care commissioners on this topic.

How best to respond to the shift in place of death also formed the main topic of a roundtable of key stakeholders from across the voluntary, health and policy sectors – helping to share evidence, concerns and examples of good practice. Much of this learning, and our understanding from nearly two years of looking at the issue, formed the basis of a talk given to the audience of Death Festival in Brighton.

Transitioning from children to adult services

Moving from children into adult services is a complex and sometimes stressful process for those receiving palliative care and hospice services. Our project aiming to improve this experience, which initially began in 2019 and was delayed by the pandemic, has now completed.

Despite the disruption, we published a suite of Hospice UK resources to support those caring for young people through transition, along with a report summarising the learnings from the programme. The programme has reinforced the importance of listening to the expert voice of people with lived experience as foundational for any attempt to improve care. We are pleased to listen to – and really hear – what young people are saying and are grateful to them for sharing their experiences.

Through the project we also contributed to other national resources including Together for Short Lives' 'Stepping Up Guide'. The Transitions coordinator network continues as a space for professionals to share and learn from each other to continue to improve care.

Listening to the voices of people affected by death, dying and bereavement

Hospice UK aims to listen and respond to the voices of those that have been impacted by death, dying and bereavement, and seeks to understand how this can shape our work.

Along with ensuring our various research, reports, communications and campaigns projects are driven by lived experience, we work to support the wider hospice sector do the same. Our national conference featured a session titled *Listening to communities not usually heard*, which was well

received. Hospice UK also spoke during NHSE Experiences of Care week, highlighting the '*I just want to be me*' – *Trans and gender diverse communities access to and experiences of palliative and end of life care* report and the perspectives of trans and gender diverse people within it.

We have focused on how to improve the way we engage with the public, particularly those sharing their experiences with us. A training needs assessment was carried out, to establish how confident staff feel and the areas where we need further training. The results of this assessment are being used to plan ongoing work in the coming year, and to develop resources to support public engagement.

Strategic priority 3: work with communities to build capacity and resilience to care for those at the end of life

Driving public conversations about dying and grief

The Dying Matters campaign has continued to grow, with equality and inclusion at the heart of its approach. This year we have explored creative and community responses to death and grief, through a partnership with world-renowned photographer, Rankin, and the launch of a community grants programme for creative and arts organisations.

Building on the theme of excess deaths at home, May's Dying Matters Awareness Week presented an opportunity to galvanise our audience and – for the first time – campaign publicly with them. Over 1,000 members of the public from across the UK wrote to their MP asking them to attend our parliamentary briefing, hosted by Sally-Ann Hart MP, on at-home support for people at the end of life. 19 parliamentarians attended the session.

People's lived experiences are central to the campaign. Maureen, whose parents died at home without adequate support from health and care services, generously gave her time and energy, attending the briefing with MPs personally. A film featuring Maureen was viewed over 43,000 times, and we saw a significant growth in Dying Matters supporters following this work.

Alongside our increased political campaigning, we supported community groups to hold their own events during the week, with around 240 (2022: 160) registered events, and involvement from 11 of our corporate partners. And to support these conversations, there were more than 11,400 (2022: 15,000) downloads of our resources.

Launched to coincide with November's #IRemember campaign, we collaborated with world-famous photographer, Rankin, to produce a series of portraits reflecting on love, grief and memory. The resulting exhibition, displayed both digitally and physically in London (with the support of PwC) and Brighton, created a powerful display of images which was also featured in an exclusive with *The Guardian* newspaper.

As well as launching an online exhibition, #IRemember saw over 100 people share memories of their loved ones on social media and open about grief in their lives. We also saw 13 MPs join the conversation.

This year we also partnered with cultural influencer Jude Kelly's inaugural Death Festival in Brighton, to programme a weekend of talks, workshops and performances exploring diverse and divergent viewpoints on death.

Following a pilot last year, we were pleased to finish the first round of the Dying Matters Community Grants Programme, funded by Dignity. The programme provided funding for community groups to hold creatively driven projects that spark conversation about death and grief. From Bradford-based community group WomenZone delivering poetry workshops to bereaved Muslim women, to BRiGHTBLACK's the creation of a videogame world where young people could have conversations about death, the programme is led by the principle of 'meeting people where they are', and working with communities who are least likely to have access to existing models of support. We hope to extend the grants programme in future years.

Providing information and support for the public

Every year, thousands of people turn to us for help in navigating end of life care and finding bereavement support for themselves, family members, friends and colleagues. Hospice UK is uniquely placed to offer advice, support and signposting.

As a source of reliable, high quality information about hospice and end of life care, our detailed, national knowledge of hospice support helps families experiencing dying and bereavement, and professionals working in this space. This year we have responded to more than 800 (2022: 800) enquiries on topics such as care options, support in coping with a caring role and advice on how to begin discussions with loved ones about what matters to them at the end of life.

Thousands more turn to our comprehensive online end of life care information hub. Along with advice on planning ahead and what to expect when people are in their last days and moments of life, this resource is complemented by our hugely popular hospice care finder – offering a quick and effortless way to find local hospice support, which was accessed more than 30,000 people this year. We have continued this year to refine and strengthen these online resources.

Working in partnership with companies

We are proud to receive unwavering support from our corporate partners, both existing and new. Through their generous donations and advocacy, we can raise awareness about death, dying and grief, and continue our vital work.

In 2022, we celebrated the 26th year of our partnership with the National Garden Scheme, who donated an additional £450,000 (2022 £500,000) to Hospice UK. Since 1996, they have remained our largest and longest standing supporter, having donated over £6.5 million in total. Together, we are collaborating on a project to provide sunflower seeds to all our hospice members to help spread the message about the wellbeing benefits of gardens and gardening. In Autumn 2022 we helped harvest the spectacular sunflower field at West Horsley Place, who have kindly donated the seeds and these were sent to hospices in spring 2023. We look forward to seeing them grow!

In the second year of our partnership with the PwC Foundation, they donated more than £177,000 (£140,000) to Hospice UK. PwC employees took on various challenges and got creative to raise funds, including Amal Larhlid, a newly qualified pilot, who flew a carefully planned and skilfully executed route to create a portrait of HM Queen Elizabeth II with her flight tracker, raising over £5,000 for Hospice UK. Amal's incredible efforts generated significant publicity for Hospice UK and end of life care more widely. PwC employees have also made a huge contribution to our work through volunteering, including mentoring and supporting us at events.

The Co-operative Bank have supported Hospice UK since 2003, and we are delighted to be exploring innovative ways to collaborate and strengthen our valued and long-standing partnership. Through their Everyday Rewards account donations, we received £25,165 (2022 £55,000) this year, and the total amount donated through this initiative has now surpassed £275,000 since 2016. We were honoured to attend their 150th Anniversary celebration, during which they generously donated an additional £20,000 to Hospice UK from funds raised that evening.

Dignity remains one of the strongest advocates and supporters of our Dying Matters campaign, helping us to change conversations about death and dying. In the past year, they donated a total of £80,000, funding several significant projects, including our Dying Matters Community Grants initiative. This initiative provided funds to community groups, enabling them to encourage conversations and support about death and grief among marginalised groups.

Thanks to Dignity's funding, we were also able to create the #IRemember exhibition in collaboration with Rankin, featuring a collection of real-life portraits that capture the emotions of loss and grief. This exhibition highlighted stories from those who are most likely to miss having their stories heard, including LGBTQ+ communities and people of colour. Overall, Dignity supported Hospice UK with a donation of £130,000 towards our work.

Tyl by NatWest support many organisations through their Giveback Community Fund, and we are grateful to have received almost £40,000 from them through this initiative last year.

Together with New Look, we relaunched the 'Donate, Feel Great' program, which encourages people to donate their unwanted items to hospice shops across the UK, supporting hospices during a time when shop donations were in need to raise much needed funds. We linked more than 240 hospice shops with their local New Look stores, and as part of this initiative, New Look donated £15,000 to Hospice UK.

A special thanks to Ruder Finn, who supported Hospice UK throughout the year with invaluable pro bono support. Ruder Finn have helped us to improve our communications on several projects. They also demonstrated their commitment to our cause by participating in our first Dragon Boat Race.

Supporting workplaces through Compassionate Employers

Compassionate Employers is a workplace wellbeing programme delivered by Hospice UK, helping organisations support employees through grief, dying and caring. We offer organisations the opportunity to benchmark themselves against the market and evaluate their employee support offer, including their policies, employee networks and line manager support.

Compassionate Employers continues to grow, almost doubling its membership in 2022-2023. As well as welcoming new members such as Aviva, Phoenix Group and Vanquis Bank, every existing member renewed their membership for another year, demonstrating the value of being part of our programme. St Michael's in St-Leonard's-on-Sea also became the first hospice to become a Compassionate Employer, after we developed membership packages for organisations outside the private sector.

In partnership with PwC, we also created our first e-learning tool, designed to give our members' employees the skills and confidence to have compassionate conversations with bereaved colleagues at work. The tool provides an innovative training solution for time-poor, and geographically diverse organisations in the post-pandemic hybrid environment. The tool, developed in collaboration with the PwC Learning Lab team, was shortlisted for the Best Digital Innovation Award at the Business Charity Awards 2023.

Our supporters

Alongside the companies that support us and engage with our work, thousands of members of the public get behind with Hospice UK's mission, raising funds and in so doing, building their understanding of end of life care, death and dying. We delivered our usual events portfolio whilst also testing new ways to engage the public. Seven courageous teams took part in our inaugural Dragon Boat Race at Surrey Quays in London in June which was a roaring success. We also organised our first Christmas Fair which saw crowds of people join us at the Chelsea Town Hall with a variety of stallholders selling their beautiful wares to our visitors over a glass of bubbles. Whilst the London Marathon continues to recalibrate post pandemic, we had a remarkably successful year with 132 incredible people running for Hospice UK in October which helped us raise an incredible £440,000 (2022 £475,000)

Strategic priority 4: empower a strong, dynamic and responsive hospice sector

Our Future vision programme: re-imagining a more sustainable future

The Future Vision programme aims to harness expertise and knowledge to build the capability and capacity of local care providers across the four nations to achieve long term sustainability within their healthcare system.

Following the identification of nine key principles of sustainability during the project's first phase in 2020, phase two, launched at the end of 2021, brings together partners to share insight, intelligence, learning and experiences from across local, regional and national systems.

As part of the programme, in September 2022 we launched the Innovation Hub. This is a central online portal offering practical support, examples of best practice and opportunities (such as webinars, events and online discussion forums) for hospice and end of life care professionals to engage with their peers. It aims to help build the capability, capacity and confidence of hospices to explore potential solutions and initiatives to enact the change needed for their community.

A key aspect of the Innovation hub is the Examples of Innovation directory highlighting the innovative work of hospices across the UK through the sharing of experience, learning, tips and advice for anyone wishing to replicate the initiatives. One example, the 'Local Influencing Toolkit' aims to explain how to go about influencing locally – from deciding what to say and who needs to hear it, to making sure there is the right evidence and data in place to support the case being made.

The Innovation ECHO is one of Hospice UK's largest ECHO networks, providing members with the opportunity to discuss examples of how the Nine Principles of Sustainability are being implemented across the UK, and to discuss and learn from peers. In the last year, sessions have been held on a range of topics including commercial income generation, influencing and negotiation, collaboration and using data to drive decision making.

From September 2022 to March 2023 we piloted online discussion groups using the Discord forum. These aim to connect hospice professionals, continuing discussions that started in a network meeting such as the Innovation ECHO, asking each other for advice. As the pilot ends, we will be evaluating the groups and deciding how best to continue facilitating online discussions between professionals spread across the UK.

As well as online facilitation, the Future Vision principles shape the content of our annual national conference and wider programme of conferences, webinars and networks. More than 600 (2022: 600) delegates from across hospice and end of life care attended our flagship national conference held in Glasgow in November 2022. Post-pandemic, the event represents a vital opportunity for in-person networking and sharing, made possible by our corporate partners and exhibitors, including our Gold sponsors Dreamscape, Towergate, Legacy of Lives and JDDK Architects. We saw a record attendance, supplemented by colleagues joining online too.

Our virtual Trustees Conference, sponsored by Barclays, took place in September 2022, with more than 280 participants, while our regular trustee network meetings are regularly attended by more than 100 delegates from senior positions and boards, to share strategic challenges and opportunities facing the sector. In June 2022, we hosted our first ever in-person event focused on Fundraising Leaders, with Dreamscape as our headline sponsor.

Mapping and supporting the workforce

Workforce issues remain a key focus for Hospice UK and the wider hospice sector, and we are developing plans for further research, policy development and influencing in this area over the next year.

Following Hospice UK's 'snapshot' workforce survey conducted in 2021, the recruitment and retention of staff across the sector remains a challenge. The findings of the survey have informed the development of the work of the National Qualification in Speciality Stakeholder Group in England, which has been working nationally to develop a palliative and end of life care career pathway to futureproof our workforce. These critical issues are also discussed via our Education Network and Clinical Leaders Network, so that we have 'real time' feedback and mapping of workforce pressures and challenges.

In addition, the pandemic, along with the ongoing issues faced in the sector have demonstrated the critical importance of staff wellbeing and resilience. Our resilience based clinical supervision programme, run in partnership with the Foundation of Nursing Studies, develops 'champions' and facilitators across the sector over an 18-month period. This group goes on to work with others in their organisation to develop and cascade the resilience-based clinical supervision model, and to embed a compassionate culture in the workplace.

We are currently working with 33 hospices, with an additional seven joining us as part of the cascade phase of the programme. Members are supported with regular meetings using ECHO methodology, allowing for peer-to-peer learning and practice. Informal 'drop in' support is also available, along with online resources that we have developed. Our aim is for colleagues across the sector to feel supported to prioritise their wellbeing at work.

Improving care through our grant programmes

Our grants programme grew significantly in scale this year, with several major projects designed to both improve the quality of hospice care, and to increase access for marginalised groups. This year we awarded 336 (2022: 239) grants worth £1.6 million (2022: £352,000)

With generous support from the Masonic Charitable Foundation (MCF), we have awarded 12 project grants to hospices within England and Wales totalling £300,000. MCF also funded a new programme of Bursaries aimed at supporting the education and training of hospice staff. This programme began halfway through 2022 and continues to be rolled out at the time of writing.

We were able to develop a new grant programme this year with substantial support from the Kirby Laing Foundation. A total of £480,757 was allocated to 11 projects to support hospice enabled frailty care across the UK – models that will demonstrate and share effective ways of caring for, and working with, older people with frailty. This grant programme is part of a wider extending frailty care project (see page 11) and will be externally evaluated.

St. James's Place Charitable Foundation continues to support hospices through a generously funded programme which this year was focused on rural and remote Communities in the UK. A total of 14 grants were awarded allocating £500,000.

We are grateful for the Wolfson Foundation's fantastic support for hospice staff with professional development grants awarded by Hospice UK. This year 183 (2022: 229) staff were awarded a Wolfson grant, with a total value of more than £130,000 (2022: £208,000).

Rank Foundation again supported hospices with a programme of capital grants, this year focussing on improving the hospice environment at seven sites. The programme was worth almost £100,000.

We began a new relationship with the Linder Foundation in 2022. The Foundation generously supported six hospices with a grant to develop end of life care in prisons. A total of £75,000 was allocated (see further details on page 12).

Celebrating Hospice Care Week 2022

This year Hospice Care Week set out to create a nationally co-ordinated moment to celebrate the brilliant work that hospices do with their local communities. The theme was 'Promoting equality across hospice care' which looked at addressing the inequality that persists in who receives hospice and end of life care.

Our Hospice Care Week pack was downloaded 565 times by hospice colleagues, and the week saw 45 pieces of news coverage across print, online and broadcast media.

Financial review

Overall Financial Performance

Our net movement on funds, before investment gains, was a surplus of £0.8M (2021/22: surplus £4M).

The key indicator by which the trustees measure our financial performance is the surplus or deficit on unrestricted general funds, before any investment gains / losses. We recorded a surplus on unrestricted general funds of £1.2M (2021/22: £3.6M) before investments gains. The trustees were satisfied with the financial performance.

Our total income for 2022/23 was £8.6M compared to £109M in the previous year. The reduction compared to the prior year was due to a reduction in the level of emergency COVID-19 support provided by NHSE.

Total expenditure fell from £105M in the previous year to £7.8M for similar reasons. We spent over 80% of our expenditure on charitable activities.

Our trading subsidiary Help the Hospices Trading made a profit of £178k (2022-23: £63k), which was donated to the charity under Deed of Covenant. As well as advertising income, the trading subsidiary runs education and training events, and carries out some fundraising activities, all under the control of and for the benefit of the charity. The improved financial performance was primarily due to a very successful annual conference.

Investment policy and performance Our investment performance and holdings are regularly reviewed by the Finance Committee against a benchmark of similar investments. Our investments are held in line with our investment policy, which lays out guidelines for risk and asset mix, as well as ensuring there are appropriate ethical policies in place.

In the financial year under review, our investments decreased in value by £220,000 (2021/22: £99,000 increase). The trustees will be carrying out a detailed review of our investment strategy in the new financial year (this is in line with best practice guidance to take regular external advice and not as a specific result of the performance in the year, which was caused by general market conditions)

Principal Funding Sources and Fundraising Strategy

Most of the the charity's income comes from fundraising income (excluding one off emergency Covid-19 income that was received from NHSE during the last year). More than half of this income is non-recurring, and therefore significant new fundraising income needs to be generated each year. The biggest sources of fundraising income are income from corporate partnerships and charitable trusts. Legacies, payroll giving and fundraising events are also important sources. Our fundraising strategy focussed on maximising donations from existing income sources, while developing new income streams. To that end, we hope to grow our donations from corporate partners, commercial sponsors, major donors and individuals in future years.

Reserves policy

The trustees have reviewed the reliability of income streams, our commitment to future expenditure and the risks we face as a charity. We are dependent on some volatile forms of fundraising income and much of our income is only committed for one year. However, we do have some forms of more reliable income, and our income streams are becoming more diverse as we seek to reduce our risk.

Based on an analysis of our commitments, and the risks associated with various income streams, the trustees have determined that we should aim to hold free reserves (defined as unrestricted general funds) of at least £4.3M. This is to ensure that we can meet our commitments to member hospices, our staff and other stakeholders, should our annual income not meet our expectations. Should our free reserves significantly exceed the levels set out in this policy, we will review our activities appropriately, and authorise additional expenditure on specific projects.

At 31 March 2023, the charity had total funds of £12.2M (2022 £11.6M). Of these, £4.6M (2022 £3.6M) represent free reserves and therefore we are holding funds in line with our reserves policy.

Grant making policy

Hospice UK aims to make a real, practical difference in everything we do. Our grant programmes demonstrate this commitment with a range of grants to hospices, including supporting their staff.

Our grant programmes are funded by the generous donations received from external sources, including trusts and foundations. We are grateful for their support. The criteria for each programme are agreed by the Hospice UK Governance Committee and each respective funder, considering any restrictions that funders wish to be included.

Applications for funding for individuals, e.g. through the Professional Development Grants programme, are considered and approved by the Head of Grants.

Applications for funding from major grant programmes are considered by the Major Grants Committee, which makes recommendations for approval as follows:

- to the Chief Executive for grants of up to a maximum of £25,000
- to the Governance Committee for grants of between £25,000 and £50,000
- to the Board for grants over £50,000 following their consideration by the Governance Committee.
- The Covid-19 grants programme operated in partnership with the funder, NHSE England, and that grant programme was subject to the governance processes of NHSE England. As well as our grants programmes, we also work with our corporate partners to raise money directly for local hospices. The funds raised through our corporate partnerships are allocated to local hospices that are twinned with our partners' branches or offices. The twinned hospice is chosen through a combination of the company's locality, previous relationships with hospices and its employees' preferences.

Risk assessment

The Trustees, together with the Senior Leadership Team, regularly identify and monitor risks to which Hospice UK is exposed and ensure that appropriate systems and controls are in place to manage significant risks.

During the year, the trustees and senior management devoted several meetings (at full Board, Governance Committee and senior leadership team) to carrying out a full review of the risks facing the charity and the mitigations that are in place to address them.

This led to the development of a new risk register, which was subsequently approved by the Board in July 2023, and will be reviewed by the Board biannually going forward.

The revised risk register has identified key risks in seven categories:

Membership engagement – mitigated by regular communication and feedback mechanisms, including through our Advisory Council, consultations and surveys.

The impact of our programmes – mitigated strategic leadership to ensure the sector is fit for the future, sharing best practice and regular evaluation of our impact.

Our brand and reputation – mitigated by proactive comms work.

Workforce – mitigated by regular feedback mechanisms, including new pulse surveys, staff forum and monitoring by the People Committee.

Financial – mitigated by regular monitoring by the finance committee, management accounts and dual authorisation / separation of responsibility.

IT & Data – mitigated by an IT transformation programme which is overseen by a programme board.

Governance – mitigated by overview from the Governance Committee, and an internal review of our governance arrangements in the year.

Compliance with Fundraising Standards

Staff employed by Hospice UK carry out most of our fundraising activities. For some activities, we work with other organisations or individuals to assist with our fundraising. For example, we work with payroll giving agencies to sign up supporters to our payroll giving schemes and specialist organisations to organise charity challenge events. All arrangements are governed by written agreements that cover the responsibilities of both parties and ensure that anyone working on our behalf adheres to our strict ethical standards, and we take all recent steps to protect vulnerable people.

Hospice UK is registered with the Fundraising Regulator and complies with the Code of Fundraising Practice and the Fundraising Promise. No instances of non-compliance with any relevant regulations or guidelines have been identified, and nor have we received any complaints about our fundraising activities.

Much of our income is generated from companies or trusts. When seeking to raise money from the public, we only send marketing material to those who have previously said they are happy to be contacted by us (and individuals are free to change their minds at any time). We take great care to ensure that our level of communication with our supporters is proportional and appropriate. In the past year we have not engaged in telephone marketing or in raising money from door to door or street collections

Plans for Future Periods

We have identified five key priorities for 2022-23 as part of our bridging strategy:

- Support hospices (and the wider palliative care sector) to operate as effectively as possible by sharing knowledge and expertise across the sector.
- Transform Hospice and End of Life Care (through collaboration, integration and resources)
- Inform the public about end of life care, death, dying and bereavement. Motivate them to actively engage and support our cause.
- Promote equality related to death, dying and bereavement
- Ensure Hospice UK is a strong organisation

During the year, we will consult on a new long term strategy to be in place by early 2024.

This concludes the strategic report.

Structure, governance and management

Objectives

The objectives of the charity are:

- to facilitate and promote the relief, care and treatment of the sick, especially of the dying, and the support and care of their families and carers and of the bereaved;
- to facilitate and promote the charitable activities of those persons (whether individuals or organisations) which provide and/or support hospice care;
- to provide or facilitate education and training for professionals and volunteers engaged in palliative care and increase awareness among the public of the values, principles and practice of hospice and palliative care.

Governance documents and constitution

Hospice UK is a charitable company limited by guarantee constituted on 29 September 1992 and governed by articles and memorandum of association. The trustees are also directors of the charity for the purposes of the Companies Act. No specific restrictions are imposed by the governing documents.

The charity has a wholly owned trading subsidiary, Help the Hospices (Trading) Ltd, (company number 2000660), which is used as a vehicle for fundraising.

The Board of Trustees

The charity has a membership for organisations whose primary purpose is to provide and / or support hospice care. Each member can nominate individuals to stand for election as trustees of the charity. Nominations are based on the skills, experience and competencies needed to ensure a representative balance of professional expertise on the Board of Trustees and voted on by all members.

Hospice UK trustees are detailed on page 26. Two thirds of trustees are elected for a four-year term and can then be re-elected for a further four years. Trustees can co-opt any duly qualified person to serve as a trustee, providing the number of co-opted trustees does not exceed one-third of the total number of trustees. The full Board met eight times during the year.

New trustees receive a wide-ranging induction information pack and complete conflict of interest and eligibility statements on joining the charity. Trustees are welcomed with at least one familiarisation day visit to Hospice House, to meet with staff and other trustees. Further induction information is supplied as new trustees join Board committees and become involved in the charity's activities.

Several trustees serve on Board committees or advisory panels, and the Chair of the Board is an ex-officio member of each. The Board monitors and controls the programme of the charity through at least four Board meetings each year and through a number of Board committees.

■ Governance Committee

Responsibilities are to oversee the governance of the organisation including Board composition, associated trustee appointments, election processes, and reviewing Board performance and succession planning. The committee is responsible for overseeing all grant programmes including setting the eligibility criteria for each grant programme, the basis for making awards, and ensuring compliance with these criteria. The committee met two times during the year.

■ People Committee

Sets the broad framework for remuneration packages of the leadership team, oversees the HR strategy of the organisation and approves key HR policies. The committee is also responsible for making sure our remunerations policy is appropriate and ensures that we have a consistent, objective and clear process across the charity for how we set individual salaries. The aim is to ensure that the salaries are realistic, sustainable but competitive against the external market and correctly aligned when the role is broken down and evaluated against others in the charity; to help ensure this a service provided by Croner Consulting, which compares salaries with comparative roles in the charity sector, is used. The People Committee approve the Senior Management Team salaries, and salaries of other staff proposed by the Chief Executive Officer. The committee met two times during the year.

■ Finance Committee

Responsibilities include advising and monitoring budgets, financial controls and financial reporting, overseeing audit matters and ensuring adequate risk management and compliance. The committee met three times in the year, and the key activity during the year was the setting of the charity's budget and regular monitoring of performance against it.

Day-to-day management of the charity is delegated to the Chief Executive Officer and then across the organisation through a regularly reviewed schedule of delegation.

Membership

The membership structure of Hospice UK came into being in April 2007. On 31st March 2023, there were 208 members (31 March 2022: 210)

Members of Hospice UK engage to shape our future programmes and priorities by:

- helping to shape the governance of the organisation by nominating and electing trustees to the Board – two thirds of the trustees of Hospice UK are elected from within and by member hospices, with the remaining one third co-opted
- ensuring country and regional views are represented at a national level by electing representatives to the Advisory Council and Forum of Chairmen and contributing their expertise to support our work through expert committees and other project steering committees

In the event of winding-up, each member is liable to pay a maximum of £1.

The Advisory Council and the Forum of Chairs

The Advisory Council plays a key role in Hospice UK and is the forum through which members formally communicate with Hospice UK. Member hospices, via elected representatives, advise our Board and Senior Leadership Team on key issues and priorities relating to hospice philosophy, policy, practice and professional development. Hospice UK communicates the work of the charity back to the members and seeks views.

The Forum of Hospice Chairs, formerly the Forum of Chairmen of Independent Hospices, is a national network that promotes the role of hospice chairs and trustees and feeds back to Hospice UK issues relating to the governance of hospices in order to help shape our governance support programmes.

The Chairs of the Advisory Council (Tony Collins) and the Forum of Chairs (Ros Keeton) each hold a place on the Board of Hospice UK.

Reference and administrative information

Trustees

Paul Jennings [#]	Chair Appointed November 2020
Chloe Chik ^{#,3}	Appointed September 2021
Tony Collins ^{* 2}	Deputy Chair Reappointed May 2023
Emma Reynolds ^{#,}	Reappointed July 2020
Kate Tompkins ^{*,1}	Appointed in February 2017 Retired 5 July 2022
Stephen Roberts ^{*1}	Appointed July 2017 Reappointed Sept 2021
Dr Mike Miller ^{* 1,2}	Appointed May 2018 Reappointed May 2022
Michelle Rollinson ^{*2,3}	Appointed May 2019 Reappointed May 2023
David Smith ^{*3}	Appointed November 2019
Rhian Edwards [*]	Appointed June 2022
Terry O'Leary	Appointed July 2022 Retired January 2023
Sharon Allen ^{*1,2}	Appointed Sept 2021
Ros Keeton	Appointed March 2023

[#] A co-opted trustee

^{*} A trustee elected by the membership

Membership of Board committees as of 31 March 2023

- 1 – Governance Committee
- 2 – People Committee
- 3 – Finance Committee

Founder

Anne, Duchess of Norfolk CBE

Vice-Presidents

Baroness Finlay of Llandaff
Martyn Lewis CBE Prof. David Clark Lord Howard of Lympne
Robert Peston

Senior Leadership Team (as at date of approval)

Toby Porter	Chief Executive
Craig Duncan	Chief Operating Officer
Jonathan Ellis	Director of Policy, Advocacy and Clinical Programmes
Catherine Bosworth	Director of Income Generation and Grants
Rowena Lovell	Director of Member Engagement and Support
Sarah West	Director of Campaigns and Communications
Steve Thorlby-Coy	Director of IT and Digital Services
Paul Schofield	Director of People and Culture

Registered office

34-44 Britannia Street
London
WC1X 9JG

Charity and company registration

Registered charity in England and Wales: 1014851
Registered charity in Scotland: SC041112
Company limited by guarantee: 2751549

Solicitor

Bates, Wells and Braithwaite
2-6 Cannon Street
London
EC4M 6YH

Auditors

Price Bailey LLP
1 Dane Street
Bishop's Stortford
Hertfordshire, CM23 3BT

Bank

Coutts and Co.
440 Strand
London
WC2 0QS

Statement of trustees' responsibilities

The trustees (who are also directors of Hospice UK for the purposes of company law) are responsible for preparing the report of the trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the situation of the charitable company and group and of the incoming resources and application of resources, including the income and expenditure, of the charitable company and group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP 2019 (FRS 102);
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The trustees are responsible for ensuring proper accounting records are kept that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 (as amended). They are also responsible for safeguarding the assets of the charitable company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

As far as trustees are aware:

- there is no relevant audit information of which the charitable company's auditors are unaware; and
- trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

The trustees are responsible for ensuring the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Auditors

Price Bailey LLP have expressed their willingness to continue as the charitable company's auditors, and a resolution to this effect will be proposed at the AGM.

Approved by the Trustees on 14 September 2023 and signed on their behalf by

A handwritten signature in black ink, appearing to read 'Paul Jennings', written in a cursive style.

Paul Jennings

Chair of Trustees

Independent Auditor's Report to the Trustees and Members of Hospice UK

Opinion

We have audited the financial statements of Hospice UK (the 'parent charitable company') and its subsidiaries (the 'group') for the year ended 31 March 2023 which comprise of the Group Statement of Financial Activities, the Group and Parent Charitable Company Balance Sheet, the Group Cash Flow Statement and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and parent charitable company's affairs as of 31 March 2023, and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and regulation 8 of the Charities Accounts (Scotland) Regulations 2006

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor responsibilities for the audit of the financial statements section of our report. We are independent of the group and parent charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group and parent charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the trustee's annual report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements, or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report (incorporating the strategic report and the directors' report) for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and parent charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 and the Charities and Trustees Investment (Scotland) Act 2005 and Charities Accounts (Scotland) Regulations 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent charitable company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company's financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement, the trustees (who are also the directors of the parent charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the group and parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either

intend to liquidate the group or parent charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor responsibilities for the audit of the financial statements

We have been appointed auditor under section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and under the Companies Act 2006 and report in accordance with those Acts.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

We gained an understanding of the legal and regulatory framework applicable to the Charitable Group and the sector in which it operates and considered the risk of the Charitable Group not complying with the applicable laws and regulations including fraud in particular those that could have a material impact on the financial statements. This included those regulations related to the financial statements, including financial reporting, and tax legislation. In relation to the operations of the Charitable Group this included compliance with the Charities Act 2011 and Companies Act 2006.

The risks were discussed with the audit team, and we remained alert to any indications of non-compliance throughout the audit. We carried out specific procedures to address the risks identified. These included the following:

Reviewing minutes of Board meetings, reviewing any correspondence with the Charity Commission, agreeing the financial statement disclosures to underlying supporting documentation, and enquiries of management and officers of the Charitable Group. We have also reviewed the procedures in place for the reporting of any incidents to the Trustee Board including serious incident reporting of these matters as necessary with the Charity Commission.

Management override: To address the risk of management override of controls, we carried out testing of journal entries and other adjustments for appropriateness. We also assessed management bias in relation to the accounting policies adopted and in determining significant accounting estimates, including treatment of legacies and grant income, and the valuation of investments.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

Use of our report

This report is made solely to the charitable company's members as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and to the charitable company's trustees, as a body, in accordance with Regulation 10 of the Charities Accounts (Scotland) Regulations 2006. Our audit work has been undertaken so that we might state to the charitable company's members and its trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed.



Helena Wilkinson BSc FCA DChA (Senior Statutory Auditor)

For and on behalf of

Price Bailey LLP

Chartered Accountants

Statutory Auditors

3rd Floor,
24 Old Bond St,
Mayfair,
London
W1S 4AP

Date: 3 October 2023

Consolidated statement of financial activities
(Incorporating an income and expenditure account)
For the year ended 31 March 2023

		Unrestricted Funds		Restricted Funds	2023	2022
	Note	General	Designated	Funds	Total	Total
		£'000	£'000	£'000	£'000	£'000
Income						
Donations and legacies:	2					
Funds raised for Hospice UK		4,772	-	2,504	7,276	8,799
Government grants to support COVID response		-	-	96	96	98,859
Funds raised for independent hospices		-	-	135	135	153
Income from other trading activities		86	-	-	86	288
The Coronavirus Job Retention Scheme Income		-	-	-	-	43
Investment income		145	-	-	145	56
Income from charitable activities:						
Supporting those providing end of life care		831	-	9	840	933
Total income		5,834	-	2,744	8,578	109,132
Expenditure						
Expenditure on charitable activities:	3					
Extend our Reach		639	36	1,061	1,736	1,105
Tackle Inequality		621	36	112	769	697
Work with Communities		739	36	487	1,262	929
Empower a Strong Hospice Sector		1,072	126	876	2,074	1,490
COVID-19 response in England		222	36	211	469	99,277
Costs of raising funds	3	1,378	94	-	1,472	1,646
Total expenditure		4,671	364	2,747	7,782	105,145
Net income/(expenditure) before gains/(losses) on investments		1,163	(364)	(3)	796	3,987
Realised gains on investments		-	-	-	-	(20)
Unrealised (losses)/gains	10	(220)	-	-	(220)	99
Net income/(expenditure) for the year	5	943	(364)	(3)	576	4,066
Transfer between funds	15	-	-	-	-	-
Net movement in funds		943	(364)	(3)	576	4,066
Reconciliation of funds						
Total funds brought forward	1	3,618	6,489	1,523	11,630	7,564
Total funds carried forward	15	4,561	6,125	1,520	12,206	11,630

Statement of financial activities - The charity
(Incorporating an income and expenditure account)
For the year ended 31 March 2023

For the year ended 31 March 2020						
		Unrestricted Funds		Restricted Funds	2023	2022
	Note	General £'000	Designated £'000	Funds £'000	Total £'000	Total £'000
Income						
Donations and legacies:	2					
Funds raised for Hospice UK		4,772	-	2,504	7,276	8,694
Government grants to support COVID response		-	-	96	96	98,859
Funds raised for independent hospices		-	-	135	135	153
Income from other trading activities		-	-	-	-	-
The Coronavirus Job Retention Scheme Income		-	-	-	-	43
Investment income		145	-	-	145	56
Income from charitable activities:						
Supporting those providing end of life care		268	-	9	277	448
Total income		5,185	-	2,744	7,929	108,254
Expenditure						
Expenditure on charitable activities:	3					
Extend our Reach		639	36	1,061	1,736	879
Tackle Inequality		621	36	112	769	697
Work with Communities		739	36	487	1,262	929
Empower a Strong Hospice Sector		423	126	876	1,425	717
COVID-19 response in England		222	36	211	469	99,277
Costs of raising funds	3	1,378	94	-	1,472	1,646
Total expenditure		4,022	364	2,747	7,133	104,146
Net income/(expenditure) before gains/(losses) on investments		1,163	(364)	(3)	796	4,108
Realised gains on investments		-	-	-	-	(20)
Unrealised (losses)/gains	10	(220)	-	-	(220)	99
Net income/(expenditure) for the year	5	943	(364)	(3)	576	4,187
Transfer between funds	15	-	-	-	-	-
Net movement in funds		943	(364)	(3)	576	4,187
Reconciliation of funds						
Total funds brought forward	1	3,600	6,489	1,523	11,612	7,425
Total funds carried forward	15	4,543	6,125	1,520	12,188	11,612

Balance sheet
As at 31 March 2023

	Note	The group		The charity	
		2023 £'000	2022 £'000	2023 £'000	2022 £'000
Fixed assets					
Tangible fixed assets	9	1,167	1,069	1,167	1,069
Investments	10	3,318	3,538	3,318	3,538
		4,485	4,607	4,485	4,607
Current assets					
Debtors	13	918	58,316	892	58,265
Cash at bank and in hand		10,305	34,935	10,112	34,687
		11,223	93,251	11,004	92,952
Creditors					
Amounts due within one year	14	3,502	86,228	3,301	85,946
Net current assets		7,721	7,023	7,703	7,005
Total net assets	12	12,206	11,630	12,188	11,612
Funds	15				
Restricted funds		1,520	1,523	1,520	1,523
Unrestricted funds					
General funds		4,561	3,618	4,543	3,600
Designated funds					
Building Repairs Fund		490	500	490	500
Web & Digital		55	169	55	169
Fixed assets		1,105	1,070	1,105	1,070
2017-2022 Strategy		3,250	3,250	3,250	3,250
Digital/technology		525	700	525	700
Fundraising Innovation		250	250	250	250
Training and development		100	100	100	100
Future Vision		200	200	200	200
Transformation		150	250	150	250
Total funds		12,206	11,630	12,188	11,612

The notes on pages 38 to 59 form part of these financial statements.

Approved by the trustees 14 September 2023 and signed on their behalf by

Paul Jennings
CHAIR OF TRUSTEES

Company number 2751549



Statement of cashflows
For the year ended 31 March 2023

	The group		The charity	
	2023	2022	2023	2022
	£'000	£'000	£'000	£'000
Net cash generated by operating activities	(24,475)	28,835	(24,420)	28,726
Capital expenditure & financial investment				
Payments to acquire tangible fixed assets	(155)	-	(155)	-
Receipts on the disposal of investments (GSF)	-	351	-	351
Payments to acquire investments	-	(264)	-	(264)
Change in cash and cash equivalents in the reporting period	(24,630)	28,921	(24,574)	28,813
Reconciliation of net movement in funds to net cash flow from operating activities				
	2023	2022	2023	2022
	£'000	£'000	£'000	£'000
Net movement in funds for the year	576	4,066	576	3,837
Non-operating cashflows eliminated				
Depreciation	57	49	57	49
Losses/(gains) on investments	220	(99)	220	(99)
Decrease/(increase) in debtors	57,398	(15,931)	57,373	(17,178)
(Decrease)/increase in creditors	(82,726)	40,751	(82,645)	42,118
Net cash generated by operating activities	(24,475)	28,835	(24,420)	28,726
Cash and cash equivalents at 01 April 2022	34,935	6,014	34,687	5,874
Cash and cash equivalents at 31 March 2023	10,305	34,935	10,112	34,687
Analysis of cash and cash equivalents				
	2023	2022	2023	2022
	£'000	£'000	£'000	£'000
Cash in hand at the beginning of the year	34,935	6,014	34,687	5,874
Increase in cash in hand	(24,630)	28,921	(24,574)	28,813
Cash in hand at the end of the year	10,305	34,935	10,112	34,687
Analysis of changes in net debt				
Cash and cash equivalents 01 April 2022	34,935	6,014	34,687	5,874
Cash flows	(24,630)	28,921	(24,574)	28,813
Other non cash changes				
Cash and Cash equivalents 31 March 2023	10,305	34,935	10,112	34,687

Notes to the financial statements

1. Accounting policies

The principal accounting policies adopted, judgements and key sources of estimation uncertainty in the preparation of the Financial Statements are shown below.

a. Basis of Preparation

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019) - Charities SORP (FRS 102), and the Companies Act 2006.

The charity meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy.

The financial statements are presented in sterling which is the functional currency of the charity and rounded to the nearest £1000.

b. Legal status of the charity

Hospice UK is a charitable company limited by guarantee incorporated in England, Wales and Scotland and has no share capital. In the event of the charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the charity. The address of the registered office is 34-44 Britannia Street, London, WC1X 9JG. The principal activity of the charity is to support those providing end of life care.

c. Going concern

At the balance sheet date the Trustees consider that there are no material uncertainties about the charitable company's ability to continue as a going concern. Future cash flows forecasts and budgets indicate that the charity can continue to operate upto 2025.

With regard to the following year, the most significant area of uncertainty is the level of donations which need to be raised each year. This is covered in more detail in the performance and risk sections of the trustees' annual report. The trustees however believe the charitable company remains a going concern due to the ability of the organisation to settle liabilities as they fall due for a period of at least 12 months from the date of this report.

d. Group financial statements

These financial statements consolidate the results of the charitable company, Hospice UK and its wholly-owned subsidiary, Help the Hospices (Trading) Limited.

1. Accounting policies (continued)

e. Income

Income is included in the Statement of Financial Activities (SoFA) when:

- the charity becomes entitled to the resources;
- any performance conditions attached to the income have been met;
- it is probable that the income will be received; and
- the monetary value can be measured with sufficient reliability.

Where income has related expenditure (as with fundraising or contract income) the income and related expenditure are reported gross in the SoFA.

During the period all income arose from within the UK.

Grants and donations

Donations, grants and gifts are recognised when receivable.

In the event that a donation is subject to conditions before the charity is entitled to the funds, the income is deferred and not recognised until it is probable that those conditions will be fulfilled in the reporting period.

Sponsorship from events and events registration fees are recognised when the event takes place.

Revenue grants are recognised when received or receivable whichever is earlier.

Where unconditional entitlement to grants receivable is dependent upon fulfilment of conditions within the charity's control, the income is recognised when there is sufficient evidence that conditions will be met. Where there is uncertainty as to whether the charity can meet such conditions the grant income is deferred.

Legacy income

Pecuniary legacies are recognised on notification. For residuary legacies, entitlement is taken on a case by case basis as the earlier of the date when the charity is aware that probate has been granted, and either:

- the estate has been finalised and estate accounts have been received by the charity; or
- notification has been made by the executor(s) to the charity that a distribution will be made and the distribution has been made since the year end.

Receipt of a legacy is only considered probable when the amount can be measured reliably.

Investment income

Investment income represents interest receivable from UK bank deposits and investments. This is included in the accounts when receivable.

Investment gains and losses includes any gain or loss resulting from change in market value at the end of the year and any gain or loss on the sale of investments.

1. Accounting policies (continued)

f. Expenditure

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably. All expenditure is accounted for on an accruals basis under the following headings:

Costs of raising funds

Costs of raising funds comprises fundraising costs incurred in seeking donations, grants and legacies; costs of fundraising activities including commercial trading; and their associated support costs. Fundraising costs do not include the costs of disseminating information in support of the charitable activities.

Expenditure on charitable activities

Expenditure on charitable activities is analysed by the charity's key charitable objectives as identified in the charity's current strategy.

Expenditure on charitable activities comprises the costs of activities undertaken to further the purposes of the charity and their associated support costs.

Support and governance costs

Support costs comprise those costs which are incurred directly in support of expenditure on the objectives of the charity and include governance cost, finance, and office costs.

Support costs include irrecoverable VAT.

Support costs are allocated to each of the activities on the basis of estimated average headcount deployed supporting each objective in the year.

g. Grants

Grants payable are recognised on approval of the grant by the Grants Committee and notification to its recipient.

h. Taxation

Hospice UK meets the definition of a charitable company for UK corporation tax purposes.

Accordingly, the company is potentially exempt from taxation in respect of income or capital gains received within categories covered by Chapter 3 Part 11 of the Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively for charitable purposes.

1. Accounting policies (continued)

i. Pension

Hospice UK contributes towards defined contribution pension plans for employees. Pension costs are recognised when they fall due.

The costs of the defined contribution scheme are included with the associated staff costs and allocated to raising funds, charitable activities, support and governance costs and charged to the unrestricted funds of the charity.

The charity has no liability beyond making its contributions and paying across the deductions for employees' contributions.

j. Fixed Assets

All assets costing more than £1,500 are capitalised at their historical cost when purchased. Assets are reviewed for impairment if circumstances indicate their value in the accounts may exceed their net realisable value and value in use.

Depreciation is incurred at rates calculated to write down the cost of each asset to its estimated residual value over its expected useful life. The annual depreciation rates in use are as follows:

Freehold land	nil %
Building and improvements	2% of cost
Furniture and office equipment	25% of net book value
IT equipment and software	33% of cost

k. Investments

Investments are initially recognised at their transaction value and subsequently measured at their fair value as at the balance sheet date using the closing bid market price, except for the shares in the trading subsidiary which are carried at cost.

The SOFA includes the net gains and losses arising on revaluation and disposals throughout the year.

l. Debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due. Accrued income and tax recoverable is included at the best estimate of the amounts receivable at the balance sheet date.

m. Cash at bank and in hand

Cash at bank and in hand includes cash and short term highly liquid investments with a maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

1. Accounting policies (continued)

n. Creditors

Creditors are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors are normally recognised at their settlement amount after allowing for any trade discounts due.

o. Fund accounting

Restricted funds are to be used for specified purposes as laid down by the donor. Expenditure which meets these criteria is identified to the fund, together with an agreed allocation of management and support costs.

Unrestricted funds are donations and other incoming resources received or generated to further any of the charitable purposes of Hospice UK.

Designated funds are unrestricted funds which the trustees have decided at their discretion to set aside to use for a specific purpose.

The aim and use of each material designated and restricted fund is set out in the notes to the financial statements.

p. Operating Leases

Operating leases are recognised over the period of which the lease falls due.

q. Judgements and key sources of uncertainty

No judgements (apart from those involving estimates) have been made in the process of applying the above accounting policies.

The key assumptions concerning the future and key sources of estimation uncertainty at the key reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year include:

- Estimation of the useful economic life of buildings, furniture and office equipment and IT equipment.

r. Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the SoFA.

1. Accounting policies (continued)

s. Financial instruments

The charity only has financial assets and liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their fair value as at the balance sheet date. All financial instruments of the charity are measured at cost with the exception of investments in the charity's portfolio, which are measured at fair value as at the balance sheet date using the closing bid market value with all realised and unrealised gains included in the statement of financial activities. The value of investments as well as their original cost is stated in note 10. Financial assets include investments in the portfolio, the bank balances, trade debtors, accrued income and other debtors but exclude prepayments and taxation. Financial liabilities include trade creditors, other creditors, accruals and deferred income but exclude social security and other taxes due.

2. Donations and Legacies - Group

	2023			2022		
	Unrestricted £'000	Restricted £'000	Total £'000	Unrestricted £'000	Restricted £'000	Total £'000
Corporate donations	406	30	436	1,862	40	1,902
Trusts and other charities	200	2,022	2,222	158	1,225	1,383
Payroll giving	216	135	351	269	153	422
Challenge events	546	0	546	685	-	685
Campaigns and special events	12	45	57	115	-	115
National Garden Scheme	475	-	475	500	-	500
Legacies	2,814	-	2,814	3,414	-	3,414
Individual donors	98	0	98	68	-	68
Government and statutory income	5	406	411	0	461	461
COVID-19 response in England	-	96	96	0	98,859	98,859
Other voluntary income	-	-	-	45	-	45
Total Donations and Legacies	4,772	2,734	7,506	7,116	100,739	107,855

Donation and legacy income can be analysed as follows:

Income for Hospice UK	4,772	2,503	7,275	7,116	1,727	8,843
Government grants to support COVID response	-	96	96	-	98,859	98,859
Income for Hospices	-	135	135	-	153	153
	4,772	2,734	7,506	7,116	100,739	107,855

3. Analysis of expenditure - Group

a) 2023	Direct Costs: Charitable activities					Cost of Raising Funds	Support and governance	2023 £'000
	Reach	Inequality	Communities	Strong Hospice Sector	COVID-19 response in England			
	£'000	£'000	£'000	£'000	£'000	£'000	£'000	
Staff costs (Note 7)	841	394	394	659	-	832	864	3,984
Grants payable (Note 4)	481	133	528	333	96	-	-	1,571
Local hospices donations	-	-	-	135	-	-	-	135
Other expenditure	252	79	177	378	210	214	782	2,092
	1,574	606	1,099	1,505	306	1,046	1,646	7,782
Support and governance	163	163	163	569	163	425	(1,646)	-
Total expenditure 2023	1,737	769	1,262	2,074	469	1,471	-	7,782
b) 2022	Direct Costs: Charitable activities					Cost of Raising Funds	Support and governance	2022 £'000
	Reach	Inequality	Communities	Strong Hospice Sector	COVID-19 response in England			
	£'000	£'000	£'000	£'000	£'000	£'000	£'000	
Staff costs (Note 7)	786	343	343	505	293	796	679	3,746
Grants payable (Note 3)	(2)	96	-	242	98,732	-	-	99,068
Local hospices donations	-	-	-	153	-	-	-	153
Other expenditure	158	94	423	210	89	415	789	2,178
	942	533	766	1,110	99,114	1,211	1,468	105,145
Support and governance	163	163	163	381	163	435	(1,468)	-
Total expenditure 2022	1,105	697	929	1,490	99,277	1,646	-	105,145

3. Analysis of expenditure - Group (continued)

Support costs are not attributable to a single activity and have been apportioned on the basis of the number of people employed within an activity.

c. Analysis of support costs - 2023

	Charitable activities					Cost of Raising Funds	2023 £'000
	Reach	Inequality	Communities	Strong Hospice Sector	COVID-19 response in England		
	£'000	£'000	£'000	£'000	£'000	£'000	
Finance	25	25	25	91	25	66	257
Facilities	31	31	31	109	31	82	315
Governance	9	9	9	32	9	24	92
Human Resources	29	29	29	100	29	75	291
Strategy & Legal	1	1	1	1	1	1	6
Irrecoverable VAT	8	8	8	27	8	20	79
IT & Business Systems	60	60	60	209	60	157	606
	163	163	163	569	163	425	1,646

d. Analysis of support costs - 2022

	Charitable activities					Cost of Raising Funds	2022 £'000
	Reach	Inequality	Communities	Strong Hospice Sector	COVID-19 response in England		
	£'000	£'000	£'000	£'000	£'000	£'000	
Finance	42	42	42	97	42	111	376
Facilities	33	33	33	76	33	85	293
Governance	9	9	9	21	9	23	80
Human Resources	33	33	33	77	33	90	299
Communications	1	1	1	1	1	2	6
Strategy & Legal	2	2	2	4	2	5	17
Irrecoverable VAT	7	7	7	15	7	16	59
IT & Business Systems	38	38	38	88	38	99	339
	165	165	165	380	165	431	1,468

4. Grants payable - Group

	2023	2022
	£'000	£'000
Grants given comprise of:		
Grants to support COVID-19 response in England	96	94,639
Grants for capital projects to enhance wellbeing	-	131
Professional development grants	-	208
SPOC (Single Point of Contact)	-	4,093
The Masonic Charitable Foundation - Bursaries	49	-
The Masonic Charitable Foundation - Re-imaging Day Hospice	300	-
The Masonic Charitable Foundation -Poverty & Deprivation	-	-
St James's Place Charitable Foundation grants	500	-
Extending Frailty Care Grants Programme	481	-
Wolfson professional development grants	141	-
Major Grant Programme Rank	97	-
Other grant programmes	184	13
	1,848	99,085
Provision for grants which may not be claimed	(276)	(17)
Note 3	1,572	99,068

A full list of grants awarded in the year is available from our website at www.hospiceuk.org/grantsawarded.

336 (2022: 1200) grants were made to 134 (2022: 202) organisations.

5. Net income/(expenditure) for the year - Group

This is stated after charging / crediting:	2023	2022
	£'000	£'000
Depreciation	(58)	(49)
Trustees' indemnity insurance	1	1
Auditors' remuneration:		
Audit - Hospice UK	18	17
Audit - Help the Hospices (Trading) Ltd.	4	4
Other services	1	1
Operating leases	43	46
Note 17	43	46

6. Taxation

The charity is exempt from corporation tax as all its income is charitable and is applied for charitable purposes. The charity's trading subsidiary Help the Hospices (Trading) Limited pays all its available profits to the charity under a deed of covenant. Its charge to corporation tax in the year was nil (2022: £nil).

7. Analysis of staff costs - Group

a) Staff numbers

The average monthly head count was 83 (2022: 79). The average number of employees during the year was as follows:

	2023 No.	2022 No.
Extend our Reach	7	7
Tackle Inequality	7	7
Work with Communities	7	7
Empower a Strong Hospice Sector	22	17
COVID-19 response in England	7	19
Raising Funds	17	7
Support and Governance	16	15
	83	79

b) Staff costs

	2023 £'000	2022 £'000
Salaries and wages	3,239	3,178
Social security costs	389	337
Pension contributions	248	231
Temporary and agency staff and recruitment	108	-
	3,984	3,746

The charity considers its key management personnel to be its trustees and the members of the Senior Leadership Team (SLT).

The charity's trustees were not paid and did not receive any benefits from employment with Hospice UK in the year (Prior year: £nil). They were reimbursed expenses during the year as stated in note 16.

The value of payments and other benefits, including pension contributions, to members of SLT in the year was £808k (2022: £834k).

7. Analysis of staff costs - Group (continued)

The number of employees whose total employee benefits excluding pension contributions exceeded £60,000 was:

	2023 No.	2022 No.
£60,000 - £70,000	3	1
£70,000 - £80,000	1	1
£80,000 - £90,000	2	3
£90,000 - £100,000	3	2
£100,000 - £110,000	<u>1</u>	<u>1</u>

Pensions contributions for higher paid employees totalled £92k (2022: £92k).

8. Pension - Group

The charity operates a defined contribution pension plan for its employees. The amount recognised as an expense in the period was £248k (2022: £230k). There was £9k outstanding at the year end (2022: £34)

9. Tangible fixed assets - group and charity

	Freehold land £'000	Building £'000	Furniture and office equipment £'000	IT equipment £'000	Total £'000
Cost					
At the start of the year	163	1,595	337	154	2,249
Additions	-	-	61	93	154
Disposals	-	-	(8)	(41)	(49)
At the end of the year	<u>163</u>	<u>1,595</u>	<u>390</u>	<u>206</u>	<u>2,354</u>
Depreciation					
At the start of the year	-	739	286	154	1,179
Charge for the year	-	32	16	10	58
Disposal in year	-	-	(8)	(41)	(49)
At the end of the year	<u>-</u>	<u>771</u>	<u>294</u>	<u>123</u>	<u>1,188</u>
Net book value					
At the end of the year	<u>163</u>	<u>824</u>	<u>96</u>	<u>83</u>	<u>1,166</u>
At the start of the year	<u>163</u>	<u>856</u>	<u>51</u>	<u>-</u>	<u>1,070</u>

10. Investments - group and charity

a) Group

	2023	2022
	£'000	£'000
Market value at the start of the year	3,538	3,523
Donated Shares	-	264
Realised loss on disposal	-	(349)
Unrealised (loss)/gain	(220)	99
Market value at the end of the year	3,318	3,538
Historic cost at the year end	2,361	2,361
Investments comprise:	2023	2022
	£'000	£'000
UK Common investment funds	3,054	3,273
Unlisted investments	264	264

b) Charity

	2023	2022
	£'000	£'000
Market value at the start of the year	3,538	3,175
Donated Shares	-	264
Unrealised (loss)/gain	(220)	99
Market value at the end of the year	3,318	3,538
Historic cost at the year end	2,361	2,361
Investments comprise:	2021	2020
	£'000	£'000
UK Common investment funds	3,054	3,274
Unlisted investments	264	264

11. Subsidiary Undertaking

a) Trading

The charitable company controls one subsidiary. Help the Hospices (Trading) Limited - company number 02000660 is registered in England and Wales.

An investment of £100 is held by Hospice UK in Help the Hospices (Trading) Ltd. This represents the cost of acquiring the whole of the ordinary share capital of the company. Help the Hospices (Trading) Limited is used for non-primary purpose trading activities.

The results of Help the Hospices (Trading) Limited are shown below and have been consolidated on a line by line basis into group financial statements. Available profits are distributed to the charitable company by deed of covenant.

	2023	2022
	£'000	£'000
Turnover	649	773
Cost of sales	<u>(216)</u>	<u>(517)</u>
Gross profit	433	257
Administrative expenses	<u>(256)</u>	<u>(194)</u>
Profit on ordinary activities	177	63
Payment under Deed of Covenant	<u>(177)</u>	<u>(63)</u>
Net result	<u><u>-</u></u>	<u><u>-</u></u>

The aggregate of the assets, liabilities and funds was:

	2023	2022
	£'000	£'000
Assets	328	406
Liabilities	<u>(310)</u>	<u>(388)</u>
Funds	<u><u>18</u></u>	<u><u>18</u></u>

12. Analysis of net assets between funds - Group

a) 2023

Group	General £'000	Designated £'000	Restricted £'000	2023 Total £'000
Tangible fixed assets	-	1,166	-	1,166
Investments	3,318	-	-	3,318
Net current assets	1,243	4,959	1,520	7,722
	4,561	6,125	1,520	12,206

Charity

	General £'000	Designated £'000	Restricted £'000	2023 Total £'000
Tangible fixed assets	-	1,166	-	1,166
Investments	3,318	-	-	3,318
Net current assets	1,225	4,959	1,520	7,703
	4,543	6,125	1,520	12,188

b) 2022

Group	General £'000	Designated £'000	Restricted £'000	2022 Total £'000
Tangible fixed assets	-	1,069	-	1,069
Investments	3,538	-	-	3,538
Net current assets	80	5,419	1,523	7,023
	3,618	6,488	1,523	11,630

Charity

	General £'000	Designated £'000	Restricted £'000	2022 Total £'000
Tangible fixed assets	-	1,070	-	1,070
Investments	3,538	-	-	3,538
Net current assets	62	5,419	1,523	7,004
	3,600	6,489	1,523	11,612

13. Debtors

	The group		The charity	
	2023	2022	2023	2022
	£'000	£'000	£'000	£'000
Trade debtors	124	215	35	185
Amounts due from subsidiary	-	-	110	106
Tax and social security	-	6	-	6
Prepayments and accrued income	794	58,094	747	57,967
	918	58,316	892	58,265

Within prepayments and accrued income is £222k (2022: £168k) of prepayments relating to fundraising events which will be held after the year end.

14. Creditors: amounts due within one year

a) Creditors

	The group		The charity	
	2023	2022	2023	2022
	£'000	£'000	£'000	£'000
Trade and other creditors	292	239	250	77
Tax and social security	7	-	7	-
Amounts due to subsidiary HTH	-	-	-	-
Amounts due to independent hospices	135	153	135	153
Grants committed but not yet due	2,598	26,690	2,598	26,690
Accruals and deferred income	470	59,146	311	59,027
	3,502	86,228	3,301	85,946

Within accruals and deferred income is £146k (2022: £138k) of deferred income relating to fundraising events which will be held after the year end.

The Charity is part of a group VAT registration and therefore is potentially liable for VAT liabilities of its subsidiaries. As at 31 March 2023 its subsidiary trading company, Help the Hospices had a creditor value relating to value added tax of £30k (2022 £11k)

b) Deferred income reconciliation

	The group		The charity	
	2023	2022	2023	2022
	£'000	£'000	£'000	£'000
Balance brought forward	192	1,009	138	337
Amount recognised in year	(192)	(1,009)	(138)	(337)
Amount deferred in the year	299	192	146	138
Balance carried forward	299	192	146	138

15. Movements in funds

a) 2023	At 1 April 2022 £'000	Income £'000	Expenditure £'000	Unrealised gains/(losses) £'000	Transfers between funds £'000	At 31 March 2023 £'000
Restricted funds						
Health & Wellbeing Alliance	-	112	(112)	-	-	-
NHS England	-	138	(113)	-	-	25
St Jame's place	157	550	(439)	-	-	268
Masonic Charitable Fund	1	600	(298)	-	-	303
The Kirby Laing Foundation	-	488	(481)	-	-	7
Health and Social Care Board old	57	224	(281)	-	-	-
Other projects	1,308	632	(1,023)	-	-	917
Total restricted funds	1,523	2,744	(2,747)	-	-	1,520
Unrestricted funds						
Designated funds:						
Fixed assets	1,070	-	(57)	-	93	1,106
Building repairs	500	-	(10)	-	-	490
Strategy 2017-2022	3,250	-	-	-	-	3,250
New Website	169	-	(114)	-	-	55
Digital/technology	700	-	(83)	-	(93)	524
Fundraising Innovation	250	-	-	-	-	250
Training and development	100	-	-	-	-	100
Future Vision	200	-	-	-	-	200
Transformation	250	-	(100)	-	-	150
Total designated funds	6,489	-	(364)	-	-	6,125
General funds	3,618	5,834	(4,671)	(220)	-	4,561
Total unrestricted funds	10,107	5,834	(5,035)	(220)	-	10,686
Total funds	11,630	8,578	(7,782)	(220)	-	12,206

b) 2023 Charity	At 1 April 2022 £'000	Income £'000	Expenditure £'000	Unrealised gains/(losses) £'000	Transfers between funds £'000	At 31 March 2023 £'000
Restricted funds						
Health & Wellbeing Alliance	-	112	(112)	-	-	-
NHS England	-	138	(113)	-	-	25
St Jame's place	157	550	(439)	-	-	268
Masonic Charitable Fund	1	600	(298)	-	-	303
The Kirby Laing Foundation	-	488	(481)	-	-	8
Health and Social Care Board	57	224	(281)	-	-	-
Other projects	1,308	632	(1,024)	-	-	916
Total restricted funds	1,523	2,744	(2,748)	-	-	1,520
Unrestricted funds						
Designated funds:						
Fixed assets	1,070	-	(58)	-	93	1,105
Building repairs	500	-	(10)	-	-	490
Strategy	3,250	-	-	-	-	3,250
New Website	169	-	(114)	-	-	55
Digital/technology	700	-	(83)	-	(93)	524
Fundraising Innovation	250	-	-	-	-	250
Training and development	100	-	-	-	-	100
Future Vision	200	-	-	-	-	200
Transformation	250	-	(100)	-	-	150
Total designated funds	6,489	-	(364)	-	-	6,125
General funds	3,600	5,185	(4,022)	(220)	-	4,543
Total funds	10,089	5,185	(4,386)	(220)	-	10,668
	11,612	7,929	(7,133)	(220)	-	12,188

c) 2022

Group	At 1 April 2021 £'000	Income £'000	Expenditure £'000	Unrealised gains/(losses) £'000	Transfers between funds £'000	At March 2022 £'000
Restricted funds						
Health & Wellbeing Alliance	-	90	(90)	-	-	-
NHS England	12	98,859	(98,871)	-	-	-
Department of Health and Social Care	12	-	(12)	-	-	-
Other projects	899	2,018	(1,394)	-	-	1,523
Total restricted funds	923	100,967	(100,368)	-	-	1,523
Unrestricted funds						
Designated funds:						
Building repairs fund	185	-	-	-	315	500
Fixed assets	1,119	-	(50)	-	-	1,069
Website	300	-	(131)	-	-	169
Strategy	1,150	-	-	-	2,100	3,250
Digital/technology	-	-	-	-	700	700
Fundraising Innovation	-	-	-	-	250	250
Training and development	-	-	-	-	100	100
Future Vision	-	-	-	-	200	200
Transformation	-	-	-	-	250	250
Total designated funds	2,754	-	(181)	-	3,915	6,488
General funds	3,887	8,165	(4,617)	99	(3,915)	3,619
Total unrestricted funds	6,641	8,165	(4,798)	99	455.4	10,107
Total funds	7,564	109,132	(105,166)	99	455.4	11,630

**d) 2022
Charity**

	At 1 April 2021 £'000	Income £'000	Expenditure £'000	Unrealised gains/(losses) £'000	Transfers between funds £'000	At March 2022 £'000
Restricted funds						
Health & Wellbeing Alliance	-	90	(90)	-	-	-
NHS England	12	98,859	(98,871)	-	-	-
Department of Health and Social Care	12	-	(12)	-	-	-
Other projects	899	2,018	(1,394)	-	-	1,523
Total restricted funds	923	100,967	(100,368)	-	-	1,523
Unrestricted funds						
Designated funds:						
Building repairs fund	185	-	-	-	315	500
Fixed assets	1,119	-	(50)	-	0	1,069
Web & Digital	300	-	(131)	-	0	169
Strategy	1,150	-	-	-	2,100	3,250
Digital/technology	-	-	-	-	700	700
Fundraising Innovation	-	-	-	-	250	250
Training and development	-	-	-	-	100	100
Future Vision	-	-	-	-	200	200
Transformation	-	-	-	-	250	250
Total designated funds	2,754	-	(181)	-	3,915	6,489
General funds	3,749	7,566	(7,814)	99	(3,915)	3,600
Total unrestricted funds	6,503	7,566	(7,995)	99	-	10,089
Total funds	7,427	108,533	(108,362)	99	-	11,612

15. Movements in funds (continued)

e) Purposes of restricted funds

NHS England - provided funding to Hospice UK to enable it to support hospices in England to facilitate the provision of palliative care and Covid-19 clinical services for the benefit of patients of all ages through both inpatient and community provision.

Health & Wellbeing Alliance - NHS England awarded £112,008 to a consortium of charities (Hospice UK, Marie Curie, Together for Short Lives and National Bereavement Alliance) in relation to our membership of the Alliance. The Alliance is a partnership of voluntary organisations who work to bring the voice of the sector into policy-making. Hospice UK leads the partnership.

Other projects - represents restricted funds for a variety of programmes supporting hospice care in the UK.

f) Purposes of designated funds

Fixed assets - represents the value of our tangible fixed assets

Building repairs fund - to budget for major repairs to the freehold property. A new designation was made in 2022 to cover planned renovation work to happen over the next two years

Strategy - to cover additional expenditure needed to achieve our strategic goals over the next five years

Website - for the development of a new website

Digital/technology - to cover investment in our IT infrastructure planned for the year

Fundraising Innovation - to allow us to invest in new approaches to income generation

Training and development - to cover training and development costs over the next three years

Future Vision - to complete our Future Vision programme

Transformation - to support our work to transform end of life care

16. Related party transactions

a) Independent hospices and trustees

Over 80% of the Trustees are closely associated with independent charitable hospices and palliative care. As we have awarded 336 grants during the year to organisations working in palliative care, it is not unusual that some of these grants are to organisations with which our trustees are associated.

Trustees who sit on the awards committee withdraw from all decisions regarding grants to any organisation, or individual within the organisation, with which they are associated and so cannot influence these decisions in any way.

A summary of the grants awarded to organisations, or individuals within the organisation, associated with our trustees is given below. The total value of all grants awarded in the year is disclosed in note 4.

Hospice UK's member hospices also benefit from funding through our national corporate partnerships and our payroll giving scheme. The total value of all local hospice donations in the year is disclosed in note 3.

	Number of grants	Value of grants £'000	Hospice Donations £'000	2022 £'000	2021 £'000
St Andrews	-	-	-	-	273
Hospice of the Good Shepherd	2	8	1	9	147
Dorothy House Hospice Care	-	-	-	-	908
Arthur Rank	5	52	-	52	538
Teeside	1	40	-	40	129
Saint Michael's Hospice (Harrogate)	2	70	-	70	884
North Devon Hospice	-	-	-	-	340
Naomi House and Jacksplace Hospices	-	-	1	1	55
St Catherine's Hospice	2	22	1	23	-
Compton Care	1	1	-	1	-
Total	13	193	3	196	3,274

Hospice UK paid the cost of travel and expenses incurred by Trustees whilst fulfilling their duties to Hospice UK. This includes the reimbursement of expenses totalling £2.2k (2022: £1k) for trustees.

Following an open tender process, the group commissioned St Michaels Hospice Harrogate to provide a national telephone support line for NHS staff and other care workers. A trustee of Hospice UK is the Chief Executive of St Michaels Harrogate. £210k was paid to St Michaels Harrogate for providing this service during the year (2022: £168k)

16. Related party transactions (continued)

b) Worldwide Hospice and Palliative Care Alliance (WHPCA)

The COO of Hospice UK, Craig Duncan, is a trustee of the Worldwide Hospice and Palliative Care Alliance (WHPCA), a charity registered in the UK.

Hospice UK provided various services to WHPCA, including financial and payroll processing, and financial management and reporting support, charged at £8k (2022: £9k).

At the end of the year Hospice UK owed £8k to WHPCA (2022: Hospice UK owed £8k to WHPCA).

The Trustees do not consider WHPCA to be a subsidiary or an associate and the results and net assets of WHPCA have not been included in the group accounts.

There were no other related party transactions in the year.

17. Operating lease commitments

Net income for the year for the Group are stated after charging operating lease payments on equipment of £43k (2022: £46k)

The total future minimum lease payments under non-cancellable operating leases are as follows:

	2024	2023	2022
	£'000	£'000	£'000
No later than one year	3	43	46
Later than one year and not later than five years	7	-	6

18. Ultimate controlling party

There is no overall controlling party.

19. Post balance sheet events

There were no post balance sheet events.

20. Contingent Assets

The charity has been notified of a number of potential legacies which do not meet the conditions for recognition as income at the balance sheet date. The value of these gifts is uncertain, but is estimated at £0.7M (2021/22: £1.3M) The charity is extremely grateful to all the generous donors who support it through gifts in wills.

20. Consolidated statement of financial activities
(Incorporating an income and expenditure account)
For the year ended 31 March 2022

	Unrestricted Funds		Restricted Funds	2022
	General	Designated	Funds	Total
	£'000	£'000	£'000	£'000
Income				
Donations and legacies:				
Funds raised for Hospice UK	7,073	-	1,727	8,799
Government grants to support COVID response	-	-	98,859	98,859
Funds raised for independent hospices	-	-	153	153
Income from other trading activities	59	-	228	288
The Coronavirus Job Retention Scheme Income	43	-	-	43
Investment income	56	-	-	56
Income from charitable activities:				
Supporting those providing end of life care	933	-	-	933
Total income	8,165		100,967	109,132
Expenditure				
Expenditure on charitable activities:				
Extend our Reach	568	20	517	1,105
Tackle Inequality	457	20	219	697
Work with Communities	880	20	30	929
Empower a Strong Hospice Sector	714	47	730	1,490
COVID-19 response in England	385	20	98,871	99,277
Costs of raising funds	1,593	53	-	1,646
Total expenditure	4,597	180	100,368	105,145
Net income/(expenditure) before gains/(losses) on investments	3,567	(180)	599	3,987
Realised gains on investments	(20)	-	-	(20)
Unrealised (losses)/gains	99	-	-	99
Net income/(expenditure) for the year	3,646	(180)	599	4,066
Transfer between funds	(3,915)	3,915	-	-
Net movement in funds	(269)	3,735	599	4,066
Reconciliation of funds				
Total funds brought forward	3,887	2,753	923	7,564
Total funds carried forward	3,618	6,489	1,523	11,630